

Workshop Topics

Monday, March 27, 2023

Welcome & Workshop Overview

Overview of workshop agenda and update on WHEFA operations.

Economic and Political Landscape

This presentation will examine recent economic and political events that have influenced the financial markets. The presenter will provide insights on the key factors that drove the financial market movements seen in the last year. Future economic trends, and how they may influence financing for borrowers, will also be discussed.

Trends in Tax-Exempt Debt

This presentation will address recent judicial and legislative activity pertaining to the issuance of tax-exempt debt, including opportunities and risks of how this activity may impact borrowers.

Rating Agency Updates

Moody's, S&P, and Fitch will share their insights on the higher education, health care, and senior living sectors. Additionally, the panel will explore the interplay between these sectors and discuss how each sector can work together to best address common challenges and opportunities.

Heroes for Healthcare – Aligning People, Passion and Purpose

Learn about this exciting collaborative effort between healthcare systems, veterans service organizations, higher education, and tribal nations, to pass legislation allowing military service members with medical education, training, and experience to transition into the civilian workforce and help address staffing shortages in healthcare.

Supplemental Financing Opportunities

This session will provide an overview of supplemental financing opportunities that could add value to the borrower's financing project. Participants on the panel will share their success stories related to three unique financing opportunities - each of which may lower the overall cost to fund the project.

Opportunities in the Current Market Environment

During this interactive panel discussion - including underwriter, financial advisor, and legal representatives - industry experts will provide their insights on the current market environment and share their perspectives on how to best address your financing needs given the current market dynamic.

Community Collaboration / Partnership

This panel discussion will highlight current collaboration and partnerships efforts between health care, senior living, and higher education organizations, and explore how these partnerships can be leveraged to address pressing issues in each sector. Social determinants of health, data sharing initiatives and community investments will be explored and discussed.

