



Wisconsin Health and Educational
Facilities Authority

Insights into Capital Finance

The Ingleside Hotel
Pewaukee, WI

Monday,
March 27, 2023

Register at: www.whefa.com/workshop-registration

Workshop Agenda

Morning

7:30 a.m. - 8:30 a.m.	Registration & Hot Breakfast
8:30 a.m. - 8:45 a.m.	Welcome & Workshop Overview
8:45 a.m. - 9:45 a.m.	Economic and Political Landscape Update Fifth Third Bank
9:45 a.m. - 10:15 a.m.	Trends in Tax-Exempt Debt Quarles & Brady LLP
10:15 a.m. - 10:30 a.m.	Break
10:30 a.m. - 11:45 a.m.	Panel – Rating Agency Updates Moody's: Insights on Higher Education S&P: Insights on Health Care Fitch: Insights on Senior Living Moderator: WHEFA

Lunch

11:45 a.m. - 12:45 p.m.	Lunch
12:15 p.m. - 12:45 p.m.	Lunch Speaker: Heroes for Healthcare

Afternoon

12:45 p.m. - 1:30 p.m.	Supplemental Financing Opportunities Legacy Solar Co-op Forward Community Investments PACE Wisconsin
1:30 p.m. - 2:30 p.m.	Panel – Opportunities in the Current Market Environment Piper Sandler Ponder & Co. Foley & Lardner LLP Moderator: Barclays Investment Bank
2:30 p.m. - 3:30 p.m.	Panel – Community Collaboration / Partnership Advocate Aurora Marquette University LeadingAge Wisconsin Moderator: WHEFA
3:30 p.m.	Adjournment

Welcome & Workshop Overview

Overview of workshop agenda and update on WHEFA operations.

Economic and Political Landscape

This presentation will examine recent economic and political events that have influenced the financial markets. The presenter will provide insights on the key factors that drove the financial market movements seen in the last year. Likely future trends and how they may influence financing for borrowers will also be discussed.

Trends in Tax-Exempt Debt

This presentation will address recent judicial and legislative activity pertaining to the issuance of tax-exempt debt, including opportunities and risks of how this activity may impact borrowers.

Rating Agency Updates

Moody's, S&P, and Fitch will share their insights on the higher education, health care, and senior living sectors. Additionally, the panel will explore the interplay between these sectors and discuss how each sector can work together to best address common challenges and opportunities.

Heroes for Healthcare – Aligning People, Passion and Purpose

Learn about this exciting collaborative effort between healthcare systems, veterans service organizations, higher education, and tribal nations, to pass legislation allowing military service members with medical education, training, and experience to transition into the civilian workforce and help address staffing shortages in healthcare.

Supplemental Financing Opportunities

This session will provide an overview of supplemental financing opportunities that could add value to the borrower's financing project. Participants on the panel will share their success stories related to three unique financing opportunities - each of which may lower the overall cost to fund the project.

Opportunities in the Current Market Environment

During this interactive panel discussion - including underwriter, financial advisor, and legal representatives - industry experts will provide their insights on the current market environment and share their perspectives on how to best address your financing needs given the current market dynamic.

Community Collaboration / Partnership

This panel discussion will highlight current collaboration and partnerships efforts between health care, senior living, and higher education organizations, and explore how these partnerships can be leveraged to address pressing issues in each sector. Social determinants of health, data sharing initiatives and community investments will be explored and discussed.

WHEFA is an



for your tax-exempt financing needs

This workshop highlights



Workshop Location

The Ingleside Hotel (f/k/a Country Springs Hotel)
2810 Golf Road
Pewaukee, WI 53187
www.theinglesidehotel.com
(800) 247-6640 (262) 547-0201

Standard Room Rate: \$199.00+ tax

Recommended Participants

This workshop, offered at no cost to participants, is an effort by WHEFA to provide our constituents with the latest information on issues affecting access to capital finance.

This free workshop is designed for those who would like to keep abreast of the latest issues affecting their outstanding debt and future capital access.

Participants will also learn about collaboration opportunities within their industry, as well as new financing techniques that may be of value to them.

Whether you currently have bonds outstanding or are contemplating your first financing with WHEFA, this free workshop is a great resource to learn from, and network with, your colleagues.

Questions?

Please contact WHEFA at:
info@whefa.com
(262) 792-0466

18000 W. Sarah Lane, Suite 300
Brookfield, WI 53045
www.whefa.com